



Based on our widely acclaimed and research validated assessment instrument, the Learning Transfer System InventoryTM, this audit checklist provides a quick assessment of an organization's learning transfer system. It is especially well suited to small group discussions, organizations just beginning to explore learning transfer solutions, and to focus group facilitation.

This unique system is unlike anything in the world. Together with our Learning Transfer System InventoryTM and the Transfer of Learning Action PakTM, both of which are incorporated in our new online product TransferLogixTM, it provides both diagnosis and solutions in one easy package.

How to Use the Checklist

The *Transfer Audit Checklist*TM was developed as a quick and easy way to begin your journey toward training transfer improvement. While we would never suggest that it is as good as a full assessment using the Learning Transfer System InventoryTM (LTSI), it is the ideal way to get started.

We think it is the perfect tool for:

- Organizations that aren't quite ready for our more valid measurement tool, the LTSI
- Leading discussions with management to assess the need for transfer improvement
- Leading discussions with trainees about problems they face when trying to use their training
- Leading discussions with trainers about what areas need quick attention

We find that simply going through the audit with groups in an organization immediately creates a rich and meaningful dialogue about training transfer. Starting the dialogue is often half the battle. The audit checklist can open the door for much bigger discussions and interventions over time.





Potential Barrier	Definition	Audit Questions
1-Perceived Content Validity	The extent to which the participants judge the learning content to reflect job requirements accurately.	Are the skills and knowledge taught similar enough to performance expectations to be viewed as credible? Are they what the individual needs in order to perform more effectively? Are the instructional methods, aids, and equipment used similar to those used in the work environment?
2-Transfer Design	The extent to which learning has been designed to match job requirements and give participants the ability to transfer learning to job application.	 Is the learning designed to clearly link it to on-the-job performance? Do examples, activities and exercises clearly demonstrate how to apply new knowledge and skills? Are the teaching methods used similar to the work environment?
3-Opportunity to Use Learning	The extent to which workers are provided with or obtain resources and tasks on the job enabling them to use their knowledge and expertise.	Do workers have opportunities on the job to apply their knowledge and expertise? Do they have the resources needed to use their learning (equipment, information, materials, and supplies)? Are there enough funds to utilize learning? Are there enough supporting people to allow workers to implement their learning?
4-Personal Capacity for Transfer	The extent to which individuals have the time, energy and mental space in their work lives to make changes required to use learning on the job.	Are workers' workloads adjusted to practice their expertise? Do workers have the personal energy to devote to new methods? Are workers' stress-levels already so high they can not cope with more change?





Potential Barrier	Definition		Audit Questions
5-Motivation to Transfer Learning.	Are workers motivated to utilize their knowledge and expertise in their work?	0	Do learners feel better able to perform? Do they plan to use their knowledge and expertise? Do workers believe their learning will help them to perform on-the-job more effectively?
6-Transfer Effort— Performance Expectations	The expectation that effort devoted to use learning will lead to changes in job performance.		Do workers believe that applying their knowledge and expertise will improve their performance? Do workers believe that investing effort to utilize new learning has made a difference in the past? Do workers believe that doing so will affect future productivity and effectiveness?
7-Performance— Outcomes Expectations	The expectation that changes in job performance will lead to outcomes valued by the individual.		Do workers believe the application of knowledge and expertise learned will lead to personal recognition that they value? Does the organization demonstrate the link between development, performance, and recognition? Does the organization clearly articulate performance expectations and recognize individuals when they do well? Does the organization create an environment in which individuals feel positive about performing well?
8-Learner Readiness	The extent to which individuals are prepared to enter and participate in learning.		Did individuals have the opportunity to provide input prior to the learning intervention? Did they know what to expect? Did they understand how training was related to job-related development and work performance?
9-Performance Self- Efficacy	Workers' general belief that they are able to change their performance when they want to.	<u> </u>	Do workers feel confident and self-assured about applying their abilities in their jobs? Can they overcome obstacles that hinder the use of their knowledge and skills?





Potential Barrier	Definition	Audit Questions
10-Supervisor/Manager	The extent to which	Do managers clarify performance
Support	managers support and reinforce learning on-the-job.	 expectations after HRD experiences? Do they identify opportunities to apply knowledge and expertise? Do they set realistic goals based on new learning? Do they work with individuals on problems encountered while applying new learning? Do they provide recognition when individuals successfully apply new learning?
11-Supervisor/Manager Sanctions	The extent to which individuals perceive negative responses from managers when applying new learning.	 Do managers oppose the use of new knowledge and expertise? Do managers use techniques different from those learned by workers? Do they provide negative feedback when individuals successfully apply new learning on-the-job?
12-Peer Support	The extent to which peers reinforce and support use of learning on-the-job.	 Do peers mutually identify and implement opportunities to apply new knowledge and expertise? Do peers encourage the use of or expect the application of new learning? Do peers display patience with difficulties associated with applying new learning? Do peers demonstrate appreciation for the use of new expertise?
13-Resistance to Change	Are work groups perceived by individuals to resist or discourage the use of new knowledge and expertise?	 Do work groups actively resist change? Are they willing to invest energy to change? Do they support individuals who use new techniques?





14-Positive Personal Outcomes	The degree to which applying learning on the job leads to outcomes that are positive for the individual.	Does use of new learning lead to rewards such as increased productivity and work effectiveness, increased personal satisfaction, additional respect, a salary increase or reward, the opportunity to further career development plans, or the opportunity to advance in the organization?
15-Negative Personal Outcomes.	The extent to which individuals believe that applying their knowledge and expertise will lead to negative outcomes.	Does use of new learning lead to negative outcomes such as reprimands, penalties, peer resentment, too much new work, or the likelihood of not getting a raise if newly acquired expertise is used?
16-Supervisor Feedback/Performance Coaching	Formal and informal indicators from an organization about an individual's job performance	Do individuals receive constructive input and assistance when applying new abilities or attempting to improve work performance? Do they receive informal and formal feedback from people in their work environment (peers, employees, colleagues)?

Want to know more? Then use our **Online Training Transfer Management System** - **TransferLogix**[™] to get a more detailed assessment of your training transfer system and create training transfer in your organization. TransferLogix[™] is powered by the Learning Transfer System Inventory[™] (LTSI), which is the only validated survey in the world to assess barriers and catalysts to transfer of training in organizations. With over 15 years of research behind it, it offers unmatched validity and diagnostic information to significantly improve transfer of training. For more details visit our website.